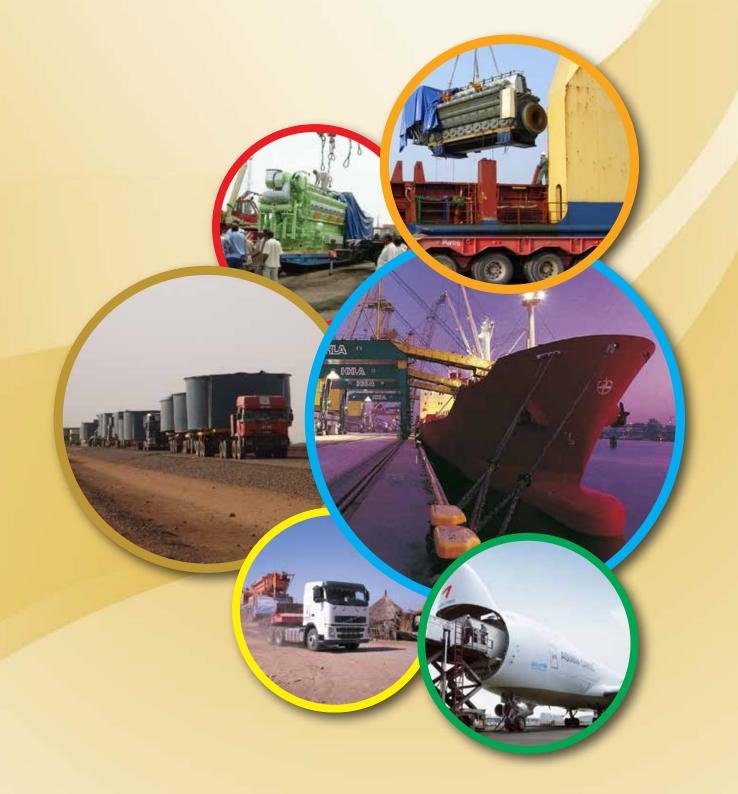


# DARKA

Your Lartner in The East Africa & G66



WWW.DARKAGROUP.COM



# FOUNDER'S MESSAGE

Alaeldin Mohamed Osman an ex-marine engineer founded the Group as a small trading house in 1983, and with Darka team we brought it to an international brand.

Darka Group was founded on the basis of sheer business passion. From the very start, we embedded a culture of excellence in the business. It is this approach that has not only seen us through the most difficult of times & allowed us to excel during economic growth.

Our journey from a humble freight forwarding company to a turn-key shipping logistics solution provider stands today a prominent world class regional leader in air cargo, land transport, distribution, stevedoring, event logistics & warehousing has been with its fair share of trials and tribulations yet we stand tall today due to the relentless dedication of our team & their everlasting passion to deliver a smile to every client.

We want our clients to experience first-hand our premium solutions and to reap the full benefits of working with a company where innovation, dedication, persistence & perseverance are day-to-day realities.



DARKA GROUP	
DARKA FOR TRADING & SERVICES CO. LTD.(SUDAN)	DARKA FOR TRADING & SERVICES CO. LTD. (SOUTH SUDAN)
DARKA SHIPPING AGENCIES & STEVEDORING (SUDAN)	DARKA EAST AFRICA LOGISTICS CO. LTD. (KENYA)
DARKA CONTAINER LINES (SUDAN)	DAMFO TRADING & SUPPLY SOLUTIONS FZE (U.A.E)
MARIBOR TRANSPORT PROJECT (PREVIOUSLY DARKA TRANS) (SUDAN)	DAMFO INTERNATIONAL SHIPPING SERVICES LLC (U.A.E)
CLEARING LICENSE 267 (ALAELDIN MOHAMED OSMAN) (SUDAN)	DARKA HORN OF AFRICA (ERITREA)
DARKA INVESTMENT (SUDAN)	DARKA EVROPA D.O.O (SLOVENIA)
DURAT ALSADARA CHARCOAL FACTORY (SUDAN)	DARKA HORN OF AFRICA (ETHIOPIA & DJIBOUTI)

# WHO WE ARE AND WHAT WE DO...



We are family owned private group of professionals with a wealth of experience for more than 35 years in projects and shipping in Africa and the Middle East.

We believe that every large project is unique, as is every logistics solution connected with it, hence we developed a solid framework of flexible services based on the principles and the experience we gained through the years that enables us to deliver any project anywhere in the world however big it might be. We provide a comprehensive Value-Added **Logistics Services and Supply Chain Services.** 

Services including Shipping Agencies, Sea & Air Custom Clearance, Transport, Project Cargo, Project Forwarding, Heavy Lift, General Trade Agency and Import & Export.

Working with the international organizations we offer limitless alternatives for your multimodal transportation requirements in error-free and safe approach.



OUR MISSION To provide the highest level of care in domestic freight forwarding & logistics service in the African & Middle Eastern region, applying strict standards & professionalism in our ecosystem driven by integrity, respect, transparency & responsibility.

OUR

We are committed to be the leading innovative regional logistics provider delivering a comprehensive world class service & enriching your global freight logistics experience.



INTEGRITY

TRANSPARENCY

RESPECT OUALITY

**SPEED** 

**CLIENT CARE** 



**■** DFDICATION

COMMUNICATION

**FAMILY CULTURE** 

DIVERSITY

RESPONSIBILITY

## **PRODUCTS AND SERVICES**

#### **Shipping Agencies & Stevedoring**

We provide first class Shipping Agencies, Stevedoring, Handling, Crewing, Supplying and other related services, where we handle all kind of vessels calling the ports of Port Sudan North Quay, Port Sudan South Quay, Port Sudan Green Area, Suwakin Terminal & Bashair 1&2 Oil Terminals.

We provide 24x7 operations where needed to cover that sector professionally.

#### **International Freight Forwarding**

We are one of the Sudan's & East Africa's best airfreight & seafreight forwarding specialists offering a comprehensive range of international air & sea cargo solutions and unbeatable levels of customer service.

Our global teams are always available to advise you. Their specialized, industry-focused approach and high commitment will make certain your cargo travels the safest, speediest and most cost-effective way possible.

Spanning not only key international airfreight & Seafreight routes but also to the more remote parts of the planet.

Your shipments are monitored door-to-door within our network giving you the information you need, when you need it.

The key to our superb services and enviable reputation lies in our experience, expertise and global reach. We deliver highly flexible services through partnerships with leading ocean carriers. These strong and well-established relationships guarantee capacity and the ability to adapt to growing Seafreight & airfreight trade volumes, quickly and efficiently.

#### **Projects Forwarding & Management**

We believe that every project small or large is unique, as is every logistics solution connected with it, hence we developed a solid framework of flexible services based on the principles and the experience we gained through the years that enables us to deliver any project anywhere in the world however big it might be. We provide a comprehensive Value-Added Logistics Services and Supply Chain Services.

With our vast experience & previous projects handled in the sectors of hydro & Thermo power plants, offshore & onshore oil drilling campaigns, industrial projects, United Nations and NGO's. We provide complete project management and execution to all kind of requested sectors.

#### **Customs Clearance**

With our own in house Customs Clearance license (Alaeldin Mohamed Osman License No 267) and our wonderful reputation with the customs and sea port & Airport authorities over the years we are and can handle all types of cargo and all types of customs clearance procedures for both import and export which includes and not limited to Commercial cargo, Diplomatic cargo, Industrial Projects and exempted Cargo, N.G.O Cargo, Transit Cargo, Transshipment cargo, United Nations various offices and missions.

Beside the countries we have offices in and we are also specialized in other Subsaharan countries.

Feel free to contact us for your inquiries in the region info@darkagroup.com

#### **PRODUCTS AND SERVICES**

# **General & Oversize Trucking and Cargo Handling**

Our own fleet of less than 50 Trucks and trailers consists of standard 40" flat beds and with sides, Thermo King Mounted Gensets trailers for reefer containers transport, Modular 6 axles trailers, various forklifts, container handler. Where we can handle and transport all range of different cargos from 1 kg to 150 Tons either with our own in house trucks or through our long time subcontracting trucks operators.





#### **Warehousing & Distribution**

We own 20,000 Square meters of open and closed shed area which we can use for storage and warehousing when needed in both main hubs of Sudan PortSudan, Khartoum & Red Sea Free Zone Area.

#### **NVOCC (Darka Container Lines)**

We launched a unique new NVOCC Service from Jebel Ali - Port Sudan - Jebel Ali To cater for the continuous growth of agriculture product exports from Sudan especially to the Gulf States and Middle East, we inaugurated our own fleet of containers.

We offer an end to end service where they provide the port agency and handling of its containers at both ports. This is seen as a first step to offering additional MPV's in the near future.



## **NETWORK AND PARTNERS**























































#### DELIVERY OF UNITED NATIONS VEHICLES FROM DARFUR TO PORT SUDAN

Another chapter in the long partnership of Darka with the United Nations was completed with the delivery of equipment and vehicles from Kutum, Malha, Mellit, El Fasher (Zam Zam) to Port Sudan harbour for export to South Africa.

Darka successfully executed the transportation, export customs clearance, stevedoring/loading to vessel and vessel handling of 233 pieces of equipment and break bulk with a total of 8500 FRT and value of 7.5 Mil USD for the United Nations peace keeping forces.





The overall distance from the loading points in the Darfur region to the destination was approximately 2500KM and Darka once again successfully delivered alongside vessel in a timely manner.



#### PEACE KEEPING FORCES SOUTH SUDAN

June 2016, Darka Group has successfully completed a project for the peace keeping forces equipment in Juba; South Sudan. The cargo of total approximately 1000 CBM of vehicles and generators was delivered by road for 1600km from Mombasa port, republic of Kenya to Juba, Republic of South Sudan. Three offices of Darka Group where involved and carefully coordinated and completed this sensitive project.







## DARKA SUDAN DISCHARGES AND DELIVERS 17.5 METER SURVEY BOAT FOR THE MEROWE DAM

Darka Shipping Agencies and Stevedoring were appointed as agents for mv Zelada Desgagnes by Seven Star Yacht Transport, Amsterdam, the Netherland for her port call in Port Sudan for discharging one Survey Boat Length 17.50 Meter Beam 5.18 Meter Weight 34MT.

DARKA successfully handled mv Zelada Desgagnes at Port Sudan and the stevedoring of the survey boat TAHARGA, built in Hermann Barthel Shipyard in Derben / Germany, for the Consignee The Ministry of Electricity and Dams - Sudan. It will be used for survey purposes in the Merowe Dam Reservoir. MV Zelada Desgagnes berthed at Port Sudan on 01 February 2014 at 10:00am and because of Darka's planning and smooth operations the vessel was discharged at 11:50pm Sudan time.



#### DARKA SUDAN UNLOAD, CLEAR, TRANSPORT AND DELIVER 39 HUGE TANKS FROM PORT SUDAN TO ERITRIA, MARCH 29TH, 2012

Darka Sudan successfully unloaded and commenced the transportation of total 39 units / 291mt/ 3274 cbm of tanks at Port Sudan port for final destination Bisha Mine in western Eritrea.



Darka's experts successfully and safely discharged the whole quantity in Port Sudan in a record shift of 5 hours from the arriving ocean vessel onto the trucks. The escorted convoy transit time was 5 days to cover around 850 km to final destination in neighbouring Eritrea.

#### WHITE NILE SUGAR PROJECT IN ABU HIBERA (CENTRAL SUDAN)



Sudan project forwarding specialists, Darka for Trading and Services have successfully transported 4100CBM of heavy cargo over 1100 kilometres from Port Sudan to Central Sudan. The project included offloading from the vessel, customs clearance, warehouse handling, loading, lashing, securing and transportation to the site on behalf of Hindustan (and their clients Uttam) to Project owner White Nile Sugar Company.

#### DARKA SUCCESSFULLY DELIVER MOBILE CRANE TO BISHA MINING ERITREA

In an extremely difficult logistical exercise, Darka For Trading Services Co., Ltd., successfully delivered an 82 tonne mobile crane from Port Sudan to the Bisha Gold Mine in neighbouring Eritrea. This essential piece of equipment was urgently required by the client and was the first of its kind to be arranged through a Sudanese port using the cross-border transport link with Eritrea.









Total route length was 800 km of which the last 130 km was un-tarmacked road. Bull Dozers and Front Wheel Loaders were used to repair and settle the road as the convoy went through. The Ethiopian terrain varied from rocky highlands to soft desert plains, all of which were equally unpredictable. But thanks to meticulous planning, preparation and skill the convoy arrived at its destination in five days. Darka has once again proved to be a reliable contractor and successfully concluded this urgently needed delivery through hostile and unpredictable terrain. November 2009.

#### AT SHORT NOTICE



A project owner discovered that his main contractor failed to supply sufficient equipment to load 2 x 120 tonne engines. Darka was brought in and successfully handled and loaded the two engines with its own equipment from SAL M/V Vessel ANNGRET in Port Sudan



Darka has completed the delivery of the second three engines (total of six engines) each weighting 93.5 tonne to Tharjath Petroleum Field Block 5 A in Southern Sudan. The transport of these three engines started on the 16/01/2006 and was completed on the 21/02/2006 and covered a distance of 2,135Km.









#### DARKA TRANSPORTS HEAVY LOADS

DATE - OCTOBER 2005

Darka is clearing and transporting three engines each weighting 93.5 tonne to Southern Sudan.







#### DARKA CLEARS THREE VESSELS THROUGH PORT SUDAN CUSTOMS

Darka is clearing three charters vessels of over 200 TEU's of equipment for BWSC / Denmark and transporting it to Tharjath, Southern Sudan which is 2135 km from Portsudan.

Date, Sep 2005 - Dec 2005



#### **DARKA RE-EXPORTS EQUIPMENT**

Darka is Re-Exporting 5000cbm of pipe line construction equipment back to China and the UAE. December 2005.



# **ATBARA CEMENT POWER PLANT (2004)**

Date, Year 2004





Darka has proven its professionalism, reliability and dependability for outbound, inbound & own cargo.

A STRONG PARTNER IN AFRICA & GCC.

The Kenana Factory is the largest Sudanese sugar manufacturer. It is situated in the White Nile State in central Sudan 1100km from Port Sudan.









## ZALENGY WATER PROJECT, DARFUR STATE, WESTERN SUDAN, 1993, UNDP

**YEAR 1993** 

The Zalengy water project was carried out in 1993 for the United Nations Development Program. Zalengy is 2600km from Port Sudan and transportation was carried out by a combination of train and road. The first leg of the trip was carried out from Port Sudan to Nyala by train and from niala to Zalengy by road.









#### **TESTIMONIALS**

We have cooperated with Darka logistics in multiple capacities. The extensive knowledge of logistics business makes Darka a truly valuable partner in handling our demanding business needs, which include logistics management, warehousing, and many other aspects of customs related activity.

Darka consists of a reliable and dedicated leadership team and operational staff, who has an emphasized customer-centric approach.

Hence, we would highly recommend Darka as a competent partner for all logistics and trade related services.

Rafik Isahakyan

MD of Alshams Amutahida Mining

Our company is specialized in logistical trouble-shooting, very often we are called for jobs which demand the extra-mile. In Darka we find exactly the spirit, the reliability and the professionalism you need for that extra-mile. The words "impossible" or "difficult" seem to be foreign language to them, the high quality in day-to-day operations comes from dedicated and well-experienced leadership by the management! To us Darka is not just an agent or a partner, we are close friends doing business with each other and confiding in each other's services and word. We already have several times and will continue to recommend their services to customers and forwarding agents at any time.

Wael Fuchs
MD Pro Services Co.

Darka is a member of three of our networks since more than a decade now. Their reputation in the network is excellent, not only in terms of their professionalism and reliability but Darka simply provides a friendliness and hospitality which is compared to none. They are fully matching our vision of "the perfect forwarding agent" We are grateful for the last 10 years of cooperation and are looking forward to many more decades to come!

**Viktor Fuchs & Helmut Gross** 

Owners of Gross-Fuchs Networks



Darka is one of the most professional, honest and knowledgeable partners we have ever worked with on the African Continent. We would and have on many occasions happily recommended their services in the region.

Clevin Correya

MD & Owner Octagon Freight Solutions LLC



We have been working with the Damfo team for a number of years and DHL Industrial Projects have developed a unique partnership, allowing us to draw upon their extensive knowledge in the East Africa region to develop new and innovative solutions for our customers. With their responsiveness, understanding of the local conditions their dedication and professionalism, Darka and DHL have been a winning combination. We look forward to many more years of fruitful cooperation.

Martyn Lawns



Darka is a company KN CPH have dealt with for over 14 years. The level of service is professional and beyond other agents we worked with in Sudan. Darka did not only handle customs clearance, and delivery to several places but did also Give valuable services to our clients at destination, enabling to cut costs and transit time. The job is done with minimum fuss and we would have no hesitation in recommending them to any other company." Darka are like family, you feel safe in their hands.



Cph ZX-ER, Kuehne + Nagel A/S



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